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Message Text

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PAGE 01 MANAMA 00110 011651Z

42
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
---------- 002439
R 011355Z FEB 76
FM AMEMBASSY MANAMA BAHRAIN
TO USDOC WASHINGTON DC
INFO SECSTATE WASHINGTON DC 2749

UNCLAS MANAMA 0110

USDOC FOR CAGNE- PETER HALE FROM AMBASSADOR

SECSTATE FOR NEA/ARP

E.O. 11652: N/A
TAGS : BEXP, BA
SUBJECT : INDIANA TRADE MISSION AND GOB HOUSING PLANS

REFERENCE : (A) MANAMA 0108, (B) 75 MANAMA 1445

1. YOU WILL RECALL FROM YOUR FALL VISIT THAT HOUSING IS A FIRST PRIORITY CONCERN OF THE GOVERNMENT OF BAHRAIN. THE EMBASSY IN DECEMBER WAS APPROACHED BY THE RANKING CIVIL SERVANT IN THE NEWLY-FORMED MINISTRY OF HOUSING WITH A REQUEST THAT WE SPREAD THE WORD OF THE GOB'S INTEREST IN ENTERING A DIALOGUE WITH AMERICAN HOUSING FIRMS (REF B). WE HAVE NOT BEEN ABLE TO BE RESPONSIVE TO THE GOB REQUEST TO DATE BUT THE POSSIBILITY OF DIVERTING THE INDIANA IOGA TRADE MISSION, DUE TO VISIT DHAHRAN MARCH 18-21, TO BAHRAIN FOR A DAY MIGHT FILL THE BILL. EMBASSY IS CONVINCED THAT LOCAL MARKET SITUATION IS RIPE FOR AN EXPOSURE TO AMERICAN FIRMS ACTIVE IN THE HOUSING FIELD. AS A FIRST STEP, WE HAVE ASKED (REF A) THAT THE TWO ADVANCE MEN FOR THE INDIANA GROUP BE ENCOURAGED TO MODIFY THEIR PLANS TO ENABLE THEM TO VISIT BAHRAIN FOR ONE DAY IN ORDER TO SAMPLE THE LOCAL MARKET FOR THEMSELVES. WE WOULD HOPE THIS WOULD PERSUADE THEM TO RECOMMEND THAT THE ENTIRE MISSION SPEND ONE DAY HERE. WE WOULD ENSURE THAT THEY MET THE RIGHT PEOPLE, BOTH IN GOVERNMENT AND THE PRIVATE SECTOR.

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2. I WOULD BE APPRECIATIVE OF ANY EFFORTS YOU COULD MAKE TO

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CONVINCE THE IOGA ORGANIZERS TO INCLUDE BAHRAIN ON THEIR
ITINERARY.
TWINAM

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NNN

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